# Case Studies of migration to LibreOffice in Japan

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#### Agenda

- Who am I
- Japanese Major LibreOffice Users
- Case Study 1: Aizu-Wakamatsu City
- Case Study 2: JA Fukuoka City
- Another Case Studies
- Keys of Success of Migration
- Conclusion





#### Who am I

- A member of LibreOffice Japanese Team
- ▼ Events in Japan,
  - Speaker & booth : Open Souce Events
  - Kansai LibreOffice study meeting (2008-)
- Freelane (LibreOffice Support)
- Other Community Works:
  - A board member of Japan UNIX Society
  - A member of Wikimedians in Kansai
  - A staff of KANSAI OPEN SOURCE



#### Major LibreOffice Users in Japan

- Local Governments
  - Aizu-Wakamatsu City (Fukushima Pref.)
  - Koka City (Shiga Pref.)
  - ▼ Kuki City (Saitama Pref.)
  - ▼ Kosai City (Shizuoka Pref.)
  - Tokushima Pref.
- Companies / Group
  - NTT Comware Corp. (system integrator)
  - Sumitomo Electric Industries Ltd. (electric equipments manifacturer & sales)
  - Japan Agricaltual co-operative (JA) Fukuoka City (Fukuoka city's regional organization for farmers)



### Case Study 1: Aizu-Wakamatsu City Outline of the users

- Western area of Fukushima pref.
- ▼ Population: 123,000



## Case Study 1: Aizu-Wakamatsu City Quick look of their migration

- 2012/1: OpenOffice.org to LibreOffice
  - 2008: MS Office to OpenOffice.org
- Covered whole a city government works
  - 850 clients
  - 15% of MS Office licences still remain
- Objectives
  - ▼ reduce TCO(Total Cost of Ownership)
  - Service for citizens : not enforcing buy proprietary
  - ODF as a standard document format in the city
  - encourage their local industries using FLOSS



### Case Study 1: Aizu-Wakamatsu City Remarkable Points

- Did It Themselves
  - all of works about OOo installation; planning, testing and user support are done by two people team (training by many members)
  - Mr. Motojima and Mr. Meguro
- By Collaboration with Japanese community
  - Mr. Meguro had joined OOo Project (in japanese), then he became a member of LibO Japanese Tea m
  - migration to LibO had done smoothly though Mr. Meguro had moved another team (not problem and keep join community)





### Case Study 1: Aizu-Wakamatsu City Remarkable Points (cont'd)

- Being the Role model of all LibreOffice users
  - as a community member, Mr. Meguro has worked well e.g. reporting bugs, having lectures how to migrate from MS Office to LibreOffice, etc
  - creating their own logo to promote ODF
  - promotion on Web
  - publishing a migration guide
- Carefully initial support
  - quick Q&A inside
- Long-term soft landing





TOP > 組織 > 情報政策記

TOP > 分野 > ICT, 経費削減, オープンソース

<u>TOP</u> > <u>属性</u> > <u>市民・事業者の方へ</u>

オープンソースソフトウェアを活用しています

会津若松市では、無償で公開させ

We're using

オープンソースソフ

OSS practically

ソースコード(ソフトウェアの設計図のようなもの)がインターネットなどを通 のことです。

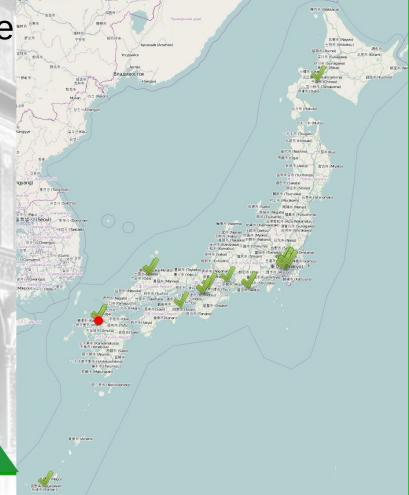
### Case Study 1: Aizu-Wakamatsu City Why they have done well?

- High level management support
  - currently "openness" has become strength of Aizu-Wakamatsu city
  - they also commit open governance and open data movement right now
- Controlled risks and concerns well
  - well preparation before beginning migration
  - respond quickly when problem occurred
- ODF as a standard format in the city
- Deep relationship with Japanese community



### Case Study 2: JA Fukuoka-city Outline of the users

- Japan Agricaltual co-operative
  - Whole Japan cooperation
- JA Fukuoka-city
  - ▼ Fukuoka city's regional branch of JA
  - ▼ Fukuoka-city is a capital of Fukuoka pref.





# Case Study 2: JA Fukuoka-city Quick look of their migration

- Installed LibreOffice to all clients
  - almost 400
  - employees often use different machine in several office
  - 30% of MS Office licences still remain





# Case Study 2: JA Fukuoka-city Quick look of their migration(cont'd)

- Objectives
  - let lifetime of their documents longer
    - ODF first!
  - ▼ reduce TCO
  - unify all clients environments
  - install presentation / drawing to all clients
    - ▼ PowerPoint and Visio are too expensive



### Case Study 2: JA Fukuoka-city Remarkable Points

- Did It Themselves
  - all of works about LibO installation; planning, testing and user support are done by two people team

Mr.Watanabe and Mr.Morifuji (now, Mr. Watanabe

and Ms. Kumagai)

no training now (manuals only)





# Case Study 2: JA Fukuoka-city Remarkable Points (cont'd)

- Draw training course is now planning
  - making poster is usual work of them and Draw is suitable software, but few people knows
- Great handmade manuals
  - users guide, VBA to Calc Basic migration guide
- Found excellent people
  - convert documents from MSO to ODF
    - Limited to the necessary document
    - They work in empty time (not overtime)
  - They support the team member (answer question)



## Case Study 2: JA Fukuoka-city Remarkable Points (cont'd)

- Open everything how they did
  - publish manuals under CC-BY-SA 2.1 JA
  - "migration how-to" document is also available
  - having lectures in several community events
- Why LibreOffice beat Apache OpenOffice?
  - AOO had been considered also
  - Our strength are:
    - good functionality
    - ▼ interoperability with MS Office
    - community activity !!!



# Case Study 2: JA Fukuoka-city Why they have done well?

- ▼ Follow the role model
  - studied well Aizu-Wakamatsu city's case
- Deep observation usual work flow of the organization
- Circulation of testing, risk analyzing and risk management
  - divide acceptable risks and unacceptable risks





#### Another good cases

- NTT Comware Inc.
  - ▼ >5,000 employees
  - very OSS friendly (not only LibreOffice)
  - Mr. Ohmori, in their IT management team, is a member of LibreOffice Japanese Team



- Sumitomo Electric Industries, Inc.
  - group has >20,000 employees
  - SEI suggest LibreOffice as a standard office suite
    - not inhibit to use MS Office
  - community centric



#### What type or ganizations will success?

- Top manager commits to migrate
- All members of migration team have strong passion
  - or have great supporters
  - migration work is sometimes really stressful :(
- Less technical problem
  - e.g. no macro
- MS Office have concerns in their business
  - unify environments
  - ▼ vendor lock-in
    - can't control Microsoft's product plan





### What types organization will hard to success, or fail?

- Have big technical risks
  - Using a lot of macros
  - their proprietary infrastructure assume using MS Office
- Employees feels "we are victim"
  - "why we use poorman's Office to reduce little cost?"
  - "I won't use REAL MS Office, not imitation."
    - sometimes they need just a "Microsoft" brand, not a functionality, performance, ...
  - this problem is mentioned in TDF migration guide



#### What are important to success?

- Increase deposits in the TRUST BUSKET
  - high level managers sometimes CAN NOT understand WHY they should migrate to LibreOffice,
  - but they CAN understand WHO can trust when technical judgement is needed
- Risk management
  - to reduce possibility to happen problems
  - to prepare when problen happens
    - ▼ in early stage, faster recovery is really important!
- Join Community!



#### Join community!

- LibO allows users change LibO itself as they like
  - Proprietary software DON'T allow
- e.g.1: Reporting bug
  - Users can't identify their problem is unique or not
  - If they report it directly, they can understand their problem exactly, and make opportunity to solve it
- e.g.2: Sharing each know-how
  - Publish migration case study as a manual, or lecture
  - Then they get feedback from another users or contributors, and the feedback improve them again



#### Conclusion

- In Japan, several organizations had chosen LibreOffice
- Well done organizations has good relationship with community
- The key of success is "JOINING THE COMMUNITY"





#### **Special Thanks**

- Review and helping translation of the slide
  - Naruhiko Ogasawara





#### T-shirt present!

- Japanese Team T-Shirts
- ▼ For 2 person
- Size M or L









