Convincing organizations to contribute

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About Nantes and the context
Why am I here?
Many migrated organizations don’t contribute

Many organizations planning to migrate don’t think about contributing
How can we convince them to contribute?
A few reasons to contribute:

- Take part in the community
- Give something back to all the people who invested before and helped build LibreOffice
- Help improve the tool, documentation … for general interest

Good reasons
But that’s not enough!
LibreOffice migrations have a ROI
They generate recurring savings
The longer you stay with LibreOffice, the more money you save
LibreOffice has to keep up to date through bug fixes, improvements, new features to fill user needs and keep up with competition

This isn’t free.
Dedicating a few % of the savings, time or people to improve LibreOffice

Increases user adoption
Helps anchor the solution in the organization
Improve user adoption
Protect your migration ROI
Contribute to LibreOffice!
Virtuous circle

Every improvement of the product benefits every user, helping anchoring other migrations and convincing more people to migrate and contribute …

And so on …
Various ways to contribute
- File bugs
- Help translate
- Write documentation
- Develop
- Fund bug fixes
- Support The Document Foundation
- Fund feature development
Return on experience

Procurement procedure
Legal aspects - intellectual property

Practical considerations
Thank you!

Do you have any questions?

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